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Screening of how the organisation of life cycle nodes influences environmental impacts: a methodology¹

Lindkvist, Mathias^a

^a Division of Environmental System Analysis, Department of Technology Management and Economics, Chalmers University of Technology, SE-412 96 Gothenburg, Sweden

E-mail: mathias.lindkvist@chalmers.se

Telephone: +46 (0)739 72 82 21

Fax: not applicable

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¹ Abbreviations in the manuscript:
LCM = life cycle management
LCNO = life cycle nodal organisation
SMIP = socio-material interaction point
SSCM = sustainable supply chain management

Declaration of interest

Declarations of interest: none.

Abstract

Environmentally effective governance requires avoiding sub-optimisation of product life cycles, and effective governance depends on addressing the nets of humans that organise these activities. This article combines these insights into a common approach. A test is performed of a quicker screening version of an existing approach to study how environmental performance depends on the organisation of the product life cycle nodes where environmentally important material flows meet. The test is conducted on five services and products: bowling, bread, coach services, concrete, and road management. Twenty-five different environmentally relevant practices are identified. The findings include: a case of maintenance routines not being reorganised until after a period of environmentally ineffective operation, a case of changing the supply methods due to difficulties in monitoring price fluctuations, and a case of contractors being unwilling to disclose environmentally-relevant information to their successors. The findings highlight that a screening approach can identify non-intuitive environmentally relevant organisational practices at life cycle nodes. Such findings can inform researchers about environmentally relevant aspects to consider, and they can inform managers and policymakers about strategic opportunities for and limitations on environmentally effective governance.

Keywords

organizing, life cycle assessment, socio-material, methodology, screening, node

1 Introduction

The human activities that are considered to cause severe environmental problems do not exhibit signs of becoming more sustainable (cf., e.g., Janssens-Maenhout et al., 2017). Therefore, increased environmental effectiveness of the governance performed by businesses, authorities, and other actors is warranted. Two approaches that have been identified as important for facilitating environmentally effective governance are *life cycle assessment* (LCA) (e.g., Hauschild et al., 2018) and *organisation studies* (e.g., Kallio and Nordberg, 2006). An LCA is based on avoiding sub-optimisation of substantial environmental impacts from a *product life cycle*, which covers the technical processes in the production, use, and waste management of the product (Curran, 2012). Organisation studies have shown that many different interactions between humans, within a company or other formal organisation, and between organisations and other actors, determine the performance of an actor (Hatch and Cunliffe, 2006).

The established approaches that come closest to combining LCA with organisation studies are life cycle management (LCM) and sustainable supply chain management (SSCM). LCM takes a business perspective on life cycle environmental performance (Sonnemann and Margni, 2015). LCM research, however, lacks “descriptions or analyses of actual cases or of the difficulties involved in organizing LCM in practice” (Nilsson-Lindén et al., 2018: 7). SSCM addresses sustainability related to “the planning and control of materials, information flows, and the logistics activities internally within a company and also externally between companies” (Ahi and Searcy, 2013: 330). More than two organisations along a life cycle are, however, seldom considered (Carter and Liane Easton, 2011).

The limited focus on actual practices in LCM and the limited coverage of the whole product life cycle in SSCM have been addressed by research on *populating LCA* (Baumann, 2012). These studies have shown, among other things: that a caring approach to energy and

water supply in residential buildings can be environmentally advantageous (Brunklaus, 2009a); and how the performance of a product responsibility policy was affected by the ‘free riders’ of a recycling system and a misunderstanding between key actors (Lindkvist and Baumann, 2017). These studies use a *socio-material* approach, which treats material objects and human actions as inseparable, in order to systematically combine an LCA-based study with a descriptive *action net* study (Czarniawska, 2008) of the net of human actions that can be traced from the product life cycle. Action nets follow links of human actions, rather than consider only one formal organisation or other formal actor as a unitary piece, and can, therefore, account for actors that are not isolated and who have changing roles (Czarniawska, 2008). In order to connect actions to product life cycles, populating LCA studies include *socio-material interaction points* (SMIPs), which are the points where human actions come the closest to product life cycle material flows, such as when a blue-collar worker adjusts a setting in a production plant or a consumer examines a product for sale (Lindkvist and Baumann, 2017).

The populating LCA approach can be developed further in terms of the extent of studying organisation, life cycles, and environmental performance. One variant of the approach has organisationally focussed on in-depth studies of one *product life cycle node* where environmentally important flows meet, such as a residential building. However, studies with this extent are time consuming (Brunklaus, 2008). The aim of this study is, therefore, to facilitate environmentally effective governance by screening how the organisation of a product life cycle node influences the life cycle environmental performance of the product. The hypothesis is that the proposed *screening life cycle nodal organisation* (screening LCNO) approach can be used efficiently to identify non-intuitive and environmentally relevant organisational practices that would not easily be found, or would require more resources to identify, using other approaches. Confirming this hypothesis would, for example, provide

managers with a guide to finding and addressing organisational practices in order to gain competitive advantages by effectively reducing environmental impacts. On the other hand, a disproven hypothesis would point to a need for researchers to explore other ways of guiding environmental governance.

2 Methodology and test case method

The screening LCNO approach for studying product life cycle environmental performance and the organisation of life cycle nodes is presented in the following, and, in the next subsection, the method for testing this approach with five cases is described. The general delimitations build on the in-depth LCNO studies on housing management (e.g., Brunklaus, 2009a) and facilities management of supermarkets (Lundberg, 2008). In addition, the approach is informed by populating LCA research on the general approach (Baumann, 2004), terminology (Baumann, 2008), extent (Baumann, 2012), and testing (Lindkvist and Baumann, 2017). The test case method consists of an explorative study based on five services and products and a comparison of three relatively similar subcases within each of these main cases.

2.1 The screening LCNO approach

2.1.1 Extent of the concepts

The extent of a screening LCNO study is the environmental performance of the whole, or a large share of, a product life cycle as well as an action net that is traced from a product life cycle node. The combining of the two types of studies is illustrated in Fig. 1, and Fig. 2 shows flows and actions typically of concern in the approach.

Fig. 1.

Fig. 2.

The components used in populating LCA studies are tailored in the screening LCNO approach. An LCA-based study consists of the findings from existing LCA studies or a screening LCA. SMIPs can typically indicate that the actual handling of flows may not correspond to decisions by top management (cf., Lindkvist and Baumann, 2017). The action net approach takes its point of departure in one business, or other actor, and takes into account related actors. Screening LCNO studies, thus, combine a broad life cycle perspective with a narrower organisational focus.

2.1.2 Research techniques

A range of techniques can be combined when performing a screening LCNO study. The techniques include: desk studies of reports, web pages, and research literature; and field studies through interviews and observation (cf., Silverman, 2006). The lenses of discourse analysis and conversation analysis are used to take into account that text and talk not only represent a reality but also have effects, and that a conversation is conditioned by earlier statements, respectively (cf., Silverman, 2006). The use of techniques in the approach facilitates customised and critical studies.

2.1.3 Procedure

The procedure in the approach consists of the following sequence except that the steps 2a–2c are partly performed in parallel, and the procedure is similar to the one presented by Lindkvist and Baumann (2017):

- 1 **Choosing the extent of the study.**
- 2 **Collecting data.**
 - a **Product life cycle environmental performance:** Identifying LCA results.
 - b **SMIPs:** Finding SMIPs, particularly at the flow nodes but also at other technical processes in the product life cycle.
 - c **Action nets:** Exploring action nets between the SMIPs.
- 3 **Analysing:** Analysing the environmental relevance of practices in the action nets.

The different techniques used in Step 2 of the procedure are chosen based on the situation at hand in a study, in line with the grounded theory approach (Glaser and Strauss, 2006).

2.2 Test case method

The screening LCNO approach was tested with the application of it to five cases of different services and products. The testing is described in the following.

2.2.1 Choosing the extent of the study

Five cases were used in order to make the testing broadly applicable. The services and products covered are bowling, bread, coach services, concrete, and road management. This allows for the study of: services and products; and heavy industry, staple products (bread), public procurement (road management), and leisure activities. The selection was guided by the considerable environmental impacts from the product life cycles of bowling (Ukidwe, 2005), bread (Andersson and Ohlsson, 1999), concrete (Vold and Rønning, 1995), and road management (Stripple, 2001). In addition, the identified organisational variation within each case, informed by an LCA on bread (Andersson and Ohlsson, 1999) and an environmental management study related to concrete (von Bahr et al., 2003), influenced the choice. The test

case on coach services is derived from Lindkvist and Baumann (2015). Taken together, the cases have been selected in order to allow a diverse and relevant testing of the approach.

Comparisons between different subcases was made in order to identify actual differences between similar product life cycles and their organisation. The subcases were kept similar to each other, apart from organisational practices and environmental performance, thereby minimising the influence from other aspects, such as location and cultural context. This also made the study more practically feasible, because study objects could be chosen geographically close to the researcher. The units of comparison between the subcases are based on the standard procedure in LCA, where they are referred to as *functional units*.

The types of cases and subcases are outlined in Table 1, and Table 2 presents the specific nodes studied and the primary differences between them that were used as the rationales for their selection.

Table 1
Overview of the five cases used to test the approach

| Cases – services and products | Studied nodes | Location of nodes | Organisational aspect that warranted comparison | Unit of comparison |
|-------------------------------|--|------------------------------|---|--|
| Bowling | Bowling halls | Gothenburg, Sweden | Several halls close to each other | 1 occasion of bowling for 1 person |
| Bread | Bakeries | Gothenburg and Malmö, Sweden | Different sizes of businesses identified as influencing environmental performance | 1 kg bread consumed |
| Coach services | Coach routes | Gothenburg–Oslo | Different operators on the same route | 1 one-way trip on the studied route for 1 person |
| Concrete | Cement plants | Southern Sweden | Management practices identified as influencing environmental performance | 1 kg cement produced |
| Road management | Districts for operation and routine maintenance of roads | Gothenburg metropolitan area | Different administration areas with similar types of roads | The operation and routine maintenance of 1 km road |

Table 2

Test case nodes

| Organisations and locations | Overarching characteristics that distinguish the subcases from one another |
|---|--|
| Bowling – bowling halls | |
| A: Star | Many services provided |
| B: Majorna bowling | A moderate number of services provided |
| C: Valhalla Bowling | Few services provided |
| Bread – bakeries | |
| A: Pågen in Gothenburg | Large production size |
| B: Dahls | Moderate production size |
| C: Ambrosia | Small to moderate production size |
| Coach services – coach routes | |
| A: Bus4You | Premium services |
| B: GoByBus | Mid-range services |
| C: Swebus Express | Budget to mid-range services |
| Concrete – cement plants | |
| A: Slite | Large production size |
| B: Skövde | Moderate production size |
| C: Degerhamn | Small to moderate production size |
| Road management – districts for operation and routine maintenance of roads | |
| A: Ale, Kungälv, Stenungsund, and Tjörn | Moderate to long road length |
| B: Kungsbacka | Moderate road length |
| C: Gothenburg | Short to moderate road length |

2.2.2 Collecting data

The following procedure was used in each subcase (based on Step 2 in the procedure presented in Subsection 2.1.3) to collect data to test the screening LCNO approach:

- 1 **Product life cycle environmental performance, initially:** desk studies
- 2 **SMIPs, initially:** desk studies
- 3 **Action nets, initially:** desk studies
- 4 **All components:** field studies, primarily for identifying action nets
- 5 **All components, complement:** desk studies, particularly for studying product life cycle environmental performance

The use of sources varied in some primary ways between cases and subcases:

- **Desk studies:** For example, more in-depth and rigid environmental information was available for cement plants (cf., CEMENTA, n.d.) than for other nodes (cf., e.g., Stripple, 2001) due to the heavy pressure on the former ones to improve their environmental performance.
- **Field studies, interviews:** They were based on finding a person who had an overview of the hands-on steering of material flows.
- **Field studies, observation:** This was performed as a customer where interviews were less feasible.

The desk studies were performed primarily in 2010–2013, and the field studies were carried out in 2009–2010. An overview of the data sources is presented in Table 3.

Table 3

Primary test case data sources. The designations A–C refer to the organisations and locations outlined in Table 2.

| | Primary coverage in the source(s) | Further information about the source(s) |
|---|--|---|
| Bowling – bowling halls | | |
| Desk studies | | |
| Web pages | A and B | About the services provided |
| | Bowling hall suppliers globally | About bowling hall equipment |
| Research literature | Product life cycle environmental performance of bowling in the USA | One LCA |
| | Product life cycle environmental performance of other leisure activities in Europe | LCAs |
| Field studies | | |
| Observation | A, B, and C | Studied as a customer |
| Bread – bakeries | | |
| Desk studies | | |
| Web pages | A and B | About the product life cycles |
| Research literature | Product life cycle environmental performance of bread globally | Bread LCAs |
| Field studies | | |
| Interviews and observations combined | A, B, and C | Interviews with a production manager (A), a production supervisor (B), and a CEO and master baker (C), and observation of a small (A), large (B), and full (C) share of the production facility |
| Coach services – coach routes | | |
| Desk studies | | |
| Web pages | A, B, and C | About the organisation and environmental practices |
| Field studies | | |
| Observation | A, B, and C | Studied as a travelling customer, and at coach stands and ticket offices at the Gothenburg coach station |
| Concrete – cement plants | | |
| Desk studies | | |
| Reports | A, B, and C | Environmental reports |
| | C | Proceedings of a production permit renewal |
| Research literature | Product life cycle environmental performance of concrete in the Nordic countries | One LCA |
| Field studies | | |
| Interview and observation combined | B | Interview with an environmental coordinator and observation of the primary technical processes |
| Road management – districts for operation and routine maintenance of roads | | |
| Desk studies | | |
| Web pages | Road management in Sweden | About the road management tasks |
| Research literature | Road management in Sweden | About green procurement of this management |
| | Product life cycle environmental performance of road management in Sweden | One LCA |
| Field studies | | |
| Interviews | A, B, and C | Interviews with the two project leaders for operation and routine maintenance of the districts |

Acronyms: CEO = chief executive officer

2.2.3 Analysing

The analysis focussed on creating and comparing descriptions of environmentally relevant practices. The findings were structured based on the SMIPs involved. In addition, the relations between the relevant practices identified were considered. These approaches were used in order to use LCA as a basis and to show potential differences not captured by LCA.

3 Results

Test case findings on how the organisation of life cycle nodes can influence the environmental performance of product flows are presented here. Product life cycle environmental performance, potentially environmentally relevant practices, and relevant but less obviously connected or less obvious SMIPs are outlined. Illustrations of the product life cycles are provided in Fig. 3 and overviews of the practices are presented in Table 4.

Fig. 3.

Table 4

Practices that influence the product life cycle environmental performance of the five test cases

| Groups of practices | Specific practices and their relations to environmental performance |
|---|---|
| Bowling – bowling halls | |
| Types of services | Disco bowling – lane wear and bowling time Additional games – apparent impacts and bowling time Restaurants, bars, and kiosks – apparent impacts and bowling time Lunch provision – fill rates |
| Maintenance | Level – apparent impacts and repair needs |
| Ceasing of business | Utilisation rate, and types of services and maintenance |
| Bread – bakeries | |
| Supply | Distance increase Optimisation |
| Production | Product types – loaf thickness Sealed production – durability and consumer storage Packaging – apparent impacts, durability, and consumer storage |
| Distribution | Distance |
| Retail | Discarding |
| Coach services – coach routes | |
| Vehicle sourcing | Fleet age Seats per row |
| Garage related | Location |
| Passenger transport | Eco-driving use and discussion Smooth driving Scheduling related to rush hours |
| Concrete – cement plants | |
| Emission reduction techniques | Production permit renewal processes Production permit renewal infrequency |
| Maintenance | Malfunctioning routines |
| Road management – districts for operation and routine maintenance of roads | |
| Transports between districts | Centralisation by contractors – increasing transports |
| Operation and maintenance | Change of contractor – withholding of expertise Fragmentation of procuring agency – difficult to handle the overarching environmental issues |

3.1 Bowling

The following findings from the bowling test case are based on studies of the bowling halls Star (A), Majorna Bowling (B), and Valhalla Bowling (C), in Gothenburg, Sweden.

3.1.1 Environmental performance overview

The identified primary material flows of the bowling product life cycles (shown in Fig. 3) were found to result in environmental impacts of notable overall magnitude compared to other products and services (Ukidwe 2005). Generic environmental impacts were identified for

building construction materials, energy supply, bowling lane equipment and maintenance, decoration, information technology systems, food and beverage provision, and other games provided. In particular some aspects are considered important because the literature shows considerable impacts from them in other leisure activities. It has been reported for theatre and opera shows that building related services and energy provision can cause up to around 30% of the global warming potential and that restaurants caused up to around 20% of the eutrophication potential (cf., Tengström and Izurieta, 2010). Both general and particularly relevant impact sources are, thus, found.

3.1.2 Environmentally relevant practices

Six practices of product life cycle environmental relevance were identified. The practises relate to SMIPs at the bowling halls regarding services provided, maintenance, and ceasing of business (see also Table 4).

The relevant services provided are disco bowling, additional games, restaurants, bars and kiosks, and lunch provision. Disco bowling includes background music and fluorescent lighting. These can influence environmental impacts through a greater need for maintenance due to lane wear, and by providing entertainment that leads to additional satisfaction, which results in less time per occasion and, thus, less background environmental impact from, for example, building related services per bowling occasion. The share of the opening hours used for disco bowling varied considerably. This bowling service was provided during all opening hours by A, was provided during some opening hours by B, and was not provided by C. A number of non-obvious SMIPs were identified. These include customers bowling, enjoying music, and arriving to and departing from the halls. Additional games could influence environmental performance through the materials and energy required for producing the services, and, similar to disco bowling, by reducing the overall bowling time. These services were provided by A. Non-obvious SMIPs, therefore, could include customers enjoying

additional games. The services of restaurants, bars, and kiosks could result in environmental impacts from the consumption of food and drink that otherwise would not occur, and from either increasing or reducing overall bowling time. Restaurants and bars were found at A and B, whereas only a kiosk service was found at C. Lunch combined with bowling could result in better fill rates and in associated effects on materials and energy requirements. Of the three halls, only A provided lunch bowling. Consequently, non-obvious connections were identified between SMIPs at the use of the bowling lanes and the adjusting of the indoor temperature, among other things.

Maintenance can increase environmental impacts through the production of cleaners and conditioners (cf., Brunswick, 2012), and it can decrease impacts by preventing more severe damage that results in the need for lane repair. The maintenance level was found to be of relevance in the test case because it was high at A, moderate at B, and low at C.

Ceasing of business was found to be a relevant aspect. Bowling halls require building shells and specific indoor dimensions and layout to suit the lanes. The building construction requires material and energy inputs, and the layout may not be suitable for other activities. If the premises are unused, the average impact from construction in relation to bowling occasions increases. The C hall closed their operation during the study. The result was that the premises were left unused for at least a few years. The closing down was likely connected to too few customers due to the hall's smaller range of services and lower level of maintenance. Through these findings, non-obvious connections were identified between SMIPs, for example, building construction and installing equipment for additional services.

The bowling case resulted in identifying environmentally relevant practices that were all linked to one another by business ceasing or not.

3.2 Bread

The following findings from the bread test case are based on studies of the Swedish bakeries Pågen (A) and Dahls (B) in Gothenburg and the bakery Ambrosia (C) in Malmö, Sweden.

3.2.1 Environmental performance overview

Product life cycle environmental impacts were identified using LCA results for Swedish bread produced at different scales of business (Andersson and Ohlsson, 1999) and for different types of bread and distribution distance (SIK, 2009). The identified primary material flows are illustrated in Fig. 3. Environmental impacts from an LCA perspective were connected to processes throughout the product life cycles. The processes upstream of consumption were found to be important, by contributing to up to around at least 90% for the impact categories energy use, global warming, acidification, eutrophication, and tropospheric ozone. The reported impacts depend considerably on certain technical processes closely related to each bakery, and the findings about product life cycle energy use illustrate this. This energy use varied by up to 20% depending on supply and distribution ranges, was caused by up to 40% by the baking, varied by up to 20% depending on the packaging, and was caused by up to 20% by consumer storage. Consequently, several different processes and chain effects are relevant.

3.2.2 Environmentally relevant practices

Seven practices of product life cycle environmental relevance were identified. They relate to SMIPs at: the supply to, production in, and distribution from the bakeries; and retail (see also Table 4).

The supply related practices are distance and optimisation. The supply distance was found to have increased at C, while no supply distance changes were identified at A and B. The

apparent increase was due to a switch from local suppliers to a nationwide organisation owned by several bakeries. The small bakery could not monitor the increasing price fluctuations for certain necessary patisserie ingredients, and, consequently, all of the bakery's purchasing had been taken over by the nationwide organisation. Non-obvious connections were, thus, identified between SMIPs at the suppliers and the C bakery. Supply optimisation is based on the product amount provided per vehicle and how full its cargo load is. The optimisation was highest for A due to large volumes, and, consequently, required less vehicle fuel consumption per distance and amount of supplies. The identified supply aspects differ both between actors and over time.

Relevant production practices were identified regarding product type, sealed production, and packaging. The product types differed because only bakery A focussed on producing thin leavened bread. This had reduced the baking from around eight to three minutes and is considered to reduce the environmental impact from oven heating. Bakeries B and C primarily produced loaves of bread. Sealed production was only found at A, and this method was used to avoid contamination in order to ensure long and predictable bread durability. This is considered to reduce the consumer discarding of mouldy bread, which would reduce the environmental impacts because of less additional bread production. Sealed production can, in addition, decrease the freezing of short-durability bread, and increase the refrigeration of long-durability bread. Production sealing is made possible by a large bakery size. Non-obvious connections were, therefore, found between SMIPs at supplying sealing equipment and storing bread. Packaging for each sales item was only applied at A where it was used due to long-distance distribution. The environmental impacts depend on the difference between the product life cycle processes of this packaging and of potential use of packaging at a later stage (e.g., by customers) of bread not packaged at the bakery, and these impacts also depend

on the effects of increased durability. Production practices can, thus, influence other product life cycle processes.

The bakery distribution range varied considerably. The distance was: up to 1200 km for A, 50 km for B, and 10 km bakery C. A large scale of business generally requires a larger distribution area, and is, therefore, environmentally relevant.

Discarding at retailers differed. Such discarding leads to an increase in environmental impacts via an additional need for bread production. Bakery A employed a planned 3% take-back rate in order to provide its customers with a broad assortment. Returned products were used as animal fodder. No retailer discarding was identified at bakery B. Bakery C, in contrast, had encountered high levels of discarding. One issue was that the chief executive officer planned the production but had limited time to monitor the growing number of retailers. In addition, customer demands varied and included a preference for fresh and non-packaged bread of all produced types to be available throughout the opening hours. Non-obvious connections were, consequently, identified between SMIPs, for example, selecting the amount of baking ingredients to use and customers considering to purchase bread.

The bread case resulted in identifying environmentally relevant practices that were more or less linked to one another through the scale of production.

3.3 Coach services

The following findings from the coach services test case are based on studies of three operators on the approximately 300 km long route Gothenburg–Oslo: Bus4You (A), GoByBus (B), and Swebus Express (C).

3.3.1 Environmental performance overview

Product life cycle environmental performance was identified based on observations as a travelling customer and at the coach station in Gothenburg. The identified primary material

flows are illustrated in Fig. 3. Generic environmental impacts were found, such as global warming and acidification potentials, from product life cycles of coach fuel and the vehicles.

3.3.2 Environmentally relevant practices

Six practices of product life cycle environmental relevance were identified. The practices relate to SMIPs at the vehicle sourcing, at garages, and concerning passenger transports (see also Table 4).

Fleet age and seats per row were sourcing relevant. Fleet age influences environmental impacts from driving and vehicle production. Heavy-duty vehicle emissions are governed by European Union legislation. However, newer standards do not guarantee less impact. A comparison of a Swedish study on busses (Jerksjö and Hallquist, 2016) and the legislation (Dieselnet, 2016) shows that particle emissions decreased considerably between the 2000 Euro III and 2008 Euro V standards, whereas nitrogen oxide emissions doubled. The fleet was brand new for A, new but not brand new for B, and of varied age for C. Due to the considerable weight of the vehicle compared to that of the passengers, the number of seats per row influences emissions per person and trip. The number of seats per row was 2+1 for operator A and 2+2 for the other two operators. Both the vehicle construction itself and the influence from its design are, thus, relevant.

Garages provided the locations for parking, filling up on fuel, and maintaining the coaches for the three operators. Trips to and from the garages add to fuel use and associated environmental loads. The garage was co-located at the Gothenburg coach terminus for operator C and lay in the city of Borås, Sweden, around 70 km from the Gothenburg terminus, for the other operators.

Passenger transport is related to eco-driving, smooth driving, and scheduling. Conservatively, eco-driving reduces fuel consumption by 10% (Barkenbus, 2010). Drivers for C received eco-driving training and those drivers often shared experience, aiming to drive

more eco-friendly. No information on potential eco-driving practices at the other operators was found. Non-obvious connections were, thereby, found between SMIPs on different eco-driving occasions. Smooth driving has been found to decrease fuel consumption by around 20% to 30% (Sivak and Schoettle, 2012). Less smooth driving was observed occasionally for operator C but not for the other two operators, and was, therefore, a relevant aspect. The coach services offered by operator C were scheduled with the goal of avoiding rush hour traffic for emission reasons. Operator B had adopted almost the same scheduling as operator C, and no information on scheduling was available for operator A. Scheduling and driving style can, consequently, influence the environmental performance.

The coach services case resulted in identifying environmentally relevant practices that were only linked to one another by the relation between fleet age and seating. These were connected by operator A providing a high comfort level.

3.4 Concrete

The following findings from the test case on concrete are based on studying the Swedish cement plants at Slite (A), Skövde (B), and Degerhamn (C).

3.4.1 Environmental performance overview

Product life cycles were identified by the means of an LCA study (Vold and Rønning, 1995) on concrete production from cement produced in plants in the Nordic countries and a guided tour. Fig. 3 illustrates the primary identified material flows.

Based on the LCA and environmental reports to authorities from the plants at Slite (Cementa, 2008c), Skövde (Cementa, 2008b), and Degerhamn (Cementa, 2008a), the majority of the potential environmental impacts from the concrete product life cycles stemmed from emissions at the process of clinker burning in the cement kiln at the cement plant and the supply of fossil fuel to this process.

3.4.2 Environmentally relevant practices

Three practices of product life cycle environmental relevance were identified. The practices relate to SMIPs at the cement plants regarding nitrogen oxides emission reduction techniques and maintenance (see also Table 4).

Practices related to emission reduction techniques concern the processes and frequency of production permit renewal. Renewal of these permits is one of the major ways for environmental authorities to negotiate with cement plants. A long negotiation process to renew a permit for plant C led to emissions reaching a level around 40% lower than the level plant representatives initially claimed to be the lowest possible, and emission reached a lower level than requested by the authorities, according to the environmental report (Cementa, 2008a) and the routine court proceedings (Växjö Tingsrätt, 2007). However, several decades had passed since the previous permit had been renewed for plant C, and renewal was sought only when a plant expected a production level higher than the current permit allowed. Both the rigour and infrequency of the renewals can be relevant.

Maintenance routines at plant B had been ineffective for a longer period before the study. Coordination of monitoring and maintenance action was introduced after a serious incident occurred as a result of poor maintenance. The routines were found to have been ineffective in 2007, and the annual carbon dioxide emission per tonne cement produced at the plant was 7% higher for that year than for 2006. This is in contrast to a decrease of 9–10% during the same period at the other two plants (Cementa, n.d.). Consequently, non-obvious connections were identified between SMIPs at monitoring and maintenance.

The test case on concrete resulted in the identification of environmentally relevant practices where a connection was found between the two practices on emission reduction techniques.

3.5 Road management

The following findings from the road management test case are based on studies of three districts for the operation and routine maintenance of roads in the Gothenburg metropolitan area, in Sweden: Ale, Kungälv, Stenungsund, and Tjörn (A), Kungsbacka (B), and Gothenburg (C).

3.5.1 Environmental performance overview

The identified activities in the operation and routine maintenance include road lighting, winter conditions management (such as the use of road salt and physical clearing of snow), mowing of grass, and clearing of verges (Stripple, 2001). The related primary material flows are illustrated in Fig. 3. The identified environmental impacts are related to electricity supply, fuel use, and materials for managing winter conditions (Stripple, 2001).

3.5.2 Environmentally relevant practices

Three practices of product life cycle environmental relevance were identified. The practices relate to SMIPs at the transports between districts, and operation and maintenance (see also Table 4).

Transports were affected because contractors in the Gothenburg metropolitan area had managed to win the tender for adjacent districts. The purpose was to centralise human and machinery resources, which would increase the transport needs, resulting in increased associated environmental impacts. The outsourcing of road management was initiated in the early 1990s, and the government agency that, prior to this time, had performed the road management was less pressured to centralise due to the absence of competition. The economic gain was coupled with increased environmental impacts.

Operation and maintenance were found to be relevant regarding renewed contracts and in the fragmentation of the procuring agency. The renewal of a contract with the same contractor

led to lowered environmental impact (Faith-Ell et al., 2006). On the contrary, a new contractor was only little informed about practices during a hand-over due to competitive reasons, which resulted in environmentally inefficient operation. This was not an issue before the outsourcing was initiated in the early 1990s. Non-obvious connections were, therefore, found between SMIPs where the operation and routine maintenance are performed. The procuring organisation was found to increasingly govern contractors through a larger number of different channels, which caused fragmentation. This change was reported to lead to greater ineffectiveness and could reduce the opportunities for handling the typically overarching environmental issues. Environmental effectiveness and efficiency, thus, related to information transfer.

The road management test case resulted in the identification of environmentally relevant practices where the planning and contract renewal aspects were linked to each other through the presence or not of procurement.

3.6 Synthesis of the five cases

The results from the five cases show a large number of different environmentally relevant practices that relate to one another to varying degrees. SMIPs and actions of particular interest are related to the types of services provided, maintenance, and ceasing of business in the bowling case. From the coach services case, findings are produced on sourcing, garage location, and passenger transport. In addition, the relevance of the process of renewing a production permit was only encountered in the cement case, and the impact of unwillingness to forward expertise from one contractor to the succeeding one was specific to the road management case. Consequently, case-specific studies could provide advantages to general guidelines.

The situation is further complicated by the varying degree of connections between different relevant practices within each case. The scale of production was a link between

distribution distance, packaging, and the other identified practices regarding bread. However, only fleet age and seats per row were interconnected among the six findings on coach services. Therefore, a careful combination of changes to practices may be necessary for substantial overall environmental improvement for some product life cycles.

4 Discussion

This section compares the results from testing the proposed approach to the related literature on greener products, SSCM, LCM, and in-depth LCNO studies.

4.1 Life cycles and the environment

A screening LCNO study is, despite being a screening, based on LCA that considers whole chains and different environmental impacts. This is illustrated in the test case results regarding effects of discarding practices on both other product life cycle steps and different environmental impacts in the bread case. The case on concrete shows the importance of the management of technical processes at the studied node. An LCA perspective is, thus, warranted.

Product life cycles and environmental performance are also considered in studies on greener products and SSCM. The studies include findings on reducing the contents of harmful substances in food products (Maroušek et al., 2017), success factors for sustainable product innovation (de Medeiros et al. 2014), and strategies for cooperation between actors along supply chains (Xie, 2016). The studies have produced in-depth analyses of specific features either on one environmental aspect or on the management factors involved in the sustainable product discourse. On the other hand, the environmental consideration of whole product life cycles and the estimation of different environmental impacts are not in focus. The test of the screening LCNO approach has not produced detailed knowledge, but it may complement greener product and SSCM studies through an explicit inclusion of LCA.

4.2 Specific descriptions and variation of practices

Both specific characteristics of each practice and differences between the findings can be identified in Section 3. The change to a cooperatively owned supplier, in the bread case, and the competitive reasons for withholding information, in the road management case, exemplify specific characteristics. The focus on maintenance and permit renewal, in the case about concrete, and the coverage of types of services and seizing of business, in the bowling case, show variation between cases.

This focus on details could complement other approaches. LCA thoroughly covers product life cycles and different environmental impacts (Hauschild et al., 2018). However, LCA does not cover the human actions that change technical processes and determine their operation. Similarly, technical greener product studies highlight how the design of an environmentally promising product may look, but these studies do not go into the practical possibilities of implementing a product design and of attaining a desired product use (cf., e.g., Maroušek, 2014). In addition, LCM literature suggests using different existing environmental management and management tools, and it considers general aspects such as cooperation. The LCM focus provides familiarity to managers, but only provides little guidance on how to influence the actual human actions that cause environmental impacts. For example, Gemechu et al. (2015) have suggested identifying impacting life cycle stages, the availability of new technologies, and how competitors address impacts.

4.3 Relations between practices

Focussing on the nets of human actions and following a screening approach make it possible to identify relations between different environmentally relevant practices. For example, the bowling case highlights that lunch provision and disco bowling can give rise to environmental impacts more directly and by staying in business, and a range of practices that

influence discarding waste bread are identified in the bread case. Some practices are found to reinforce each other environmentally and others tend to counteract each other in terms of sustainability.

Other approaches also aim to identify environmentally relevant management and organisation. SSCM focusses on drivers and barriers for implementation and mathematical analysis, which makes it possible to give concise advice, but which could be complemented with highlighting the potential organisational complexity of relevance (cf., e.g., Ansari and Kant, 2017). Similarly, more in-depth LCNO studies have tended to lead to identifying overarching logics as driving a number of different organisational practices that govern environmentally relevant practices (cf., Brunklaus, 2009a).

4.4 Efficiency

The test of the screening LCNO approach shows that it can be efficiently used for identifying 25 environmentally relevant practices for five types of product life cycles with three subcases each. In one in-depth LCNO studies of two organisations for one type of product life cycle, 18 full working days were needed for on-site data collection (Brunklaus, 2009a). The size of this data collection is considerably larger than of the five interviews and observation occasions and a few visits as customer in the test of the screening LCNO approach.

5 Conclusion

The test of the proposed approach led to the efficient identification of 25 non-intuitive environmentally relevant organisational practices that would not easily be found, or would require more resources to identify, using other approaches. Therefore, the hypothesis of the article has been confirmed. This has implications for different actors. Managers, policymakers, researchers, as well as persons in other organisational positions and citizens,

could be made more aware of and comprehend the opportunities of, as well as the limitations to, influencing the many practices and nets of human actions that determine environmental impacts. Perhaps certain practices are too complex for each involved person to act on his or her own initiative, but it may be necessary to understand and communicate about such complexity before adopting overarching policies.

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Figure captions

Fig. 1. The proposed approach combines two types of study. The figure is adapted from Lindkvist and Baumann (2013) with permission.

Fig. 2. Product flows and human actions typically considered in the proposed screening life cycle nodal organisation approach. A life cycle study of product flows and environmental impacts is combined with a study of an action net traced from a node of a product flow.

Fig. 3. Overview of the tested product life cycles. Italicised processes were not present in all subcases. Sources besides interviews and observation: for bowling, on leisure activities (Brunklaus, 2009b), bowling equipment (Brunswick, 2012), and theatre and opera (Tengström and Izurieta 2010); for bread, on production size (Andersson and Ohlsson, 1999) and bread types (SIK, 2009); for concrete Vold and Rønning (1995); and for road management Stripple (2001).

Figure 1

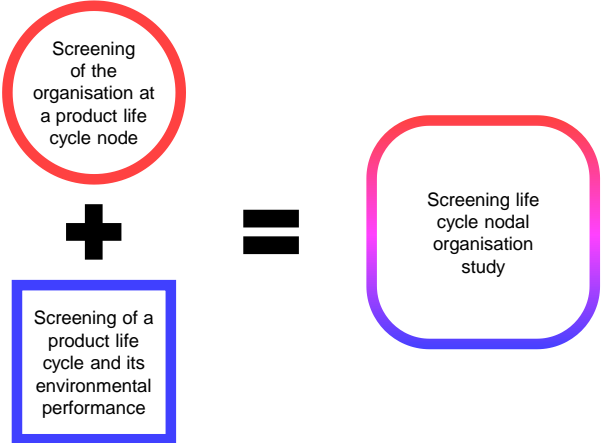


Figure 2:

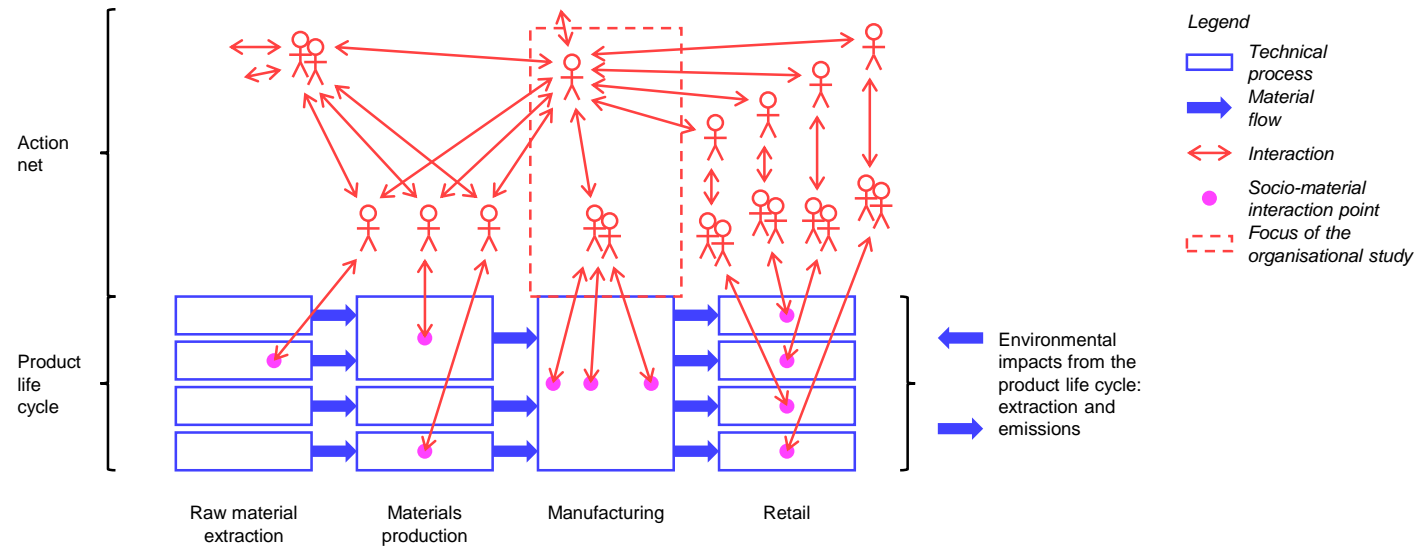
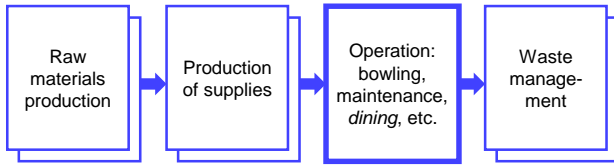
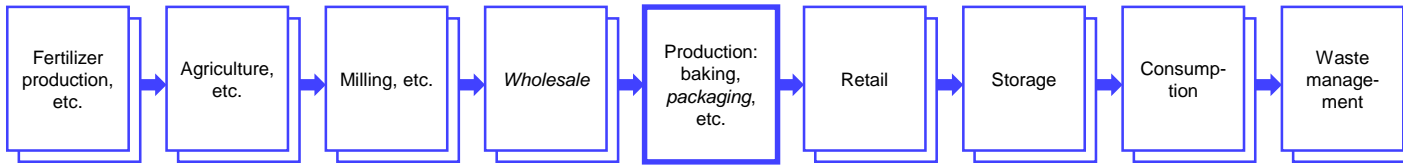


Figure 3:

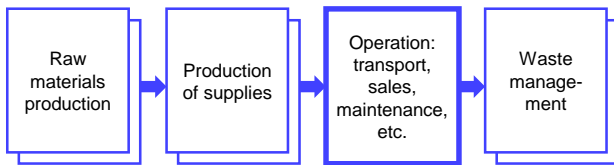
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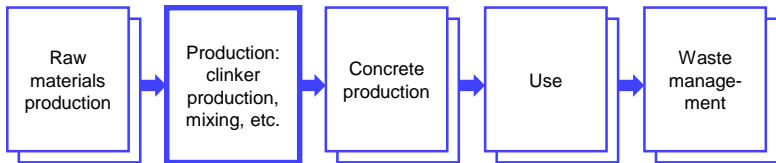
Bread:



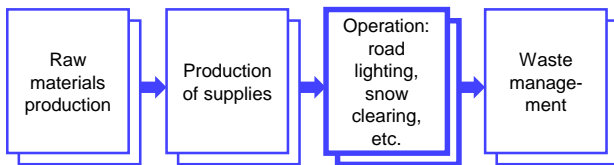
Coach services:







Concrete:



Road management:



Legend

-  Technical processes at the node in one formal organisation
-  Technical processes at the node in more than one formal organisation
-  Technical processes up- or downstream at more than one formal organisation or individual
-  Material flow